



DEFENSE INTELLIGENCE AGENCY

WASHINGTON, D.C. 20340-5100



01 November 2010

From: Donald F. Richardson, Senior Project Manager, DIA, DAL-1A

To: Mr. Darnel Talbert, Welch and Rushe

Subject: Welch and Rushe Recommendation

Mr. Talbert:

It is my pleasure to highly recommend the service of your company, Welch and Rushe for any project within the Federal Government. Just within the past year, your company has installed well over \$3,000,000 in air handling equipment within the Defense Intelligence Analysis Center. I find that your company very professional and highly skilled. I personally appreciate your flexibility and willingness to work closely with our in-house engineers and maintenance personnel to minimize DIA mission impact and resolve construction problems in a very timely fashion. All equipment that has been installed by Welch and Rushe is performing very well and providing excellent HVAC support to our mission and customers.

I have had experience work with Welch and Rushe in years passed at the Naval Research Laboratory and other Navy spaces and have found the company to have long running track record of excellence. Having recently visited the Welch and Rushe Office/Plant I also understand that the company has a very strong support center backing your field work. Welch and Rushe management and employees definitely work together to put out a high quality product. Again, I would definitely feel very comfortable recommending your company for any minor or major project.

Sincerely,

A handwritten signature in blue ink that reads "Donald F. Richardson".

Donald F. Richardson

Senior Project Manager

Defense Intelligence Agency

202-231-1797